

# Eaton's reseller program for Wright Line technical and office furniture

At Eaton, we value our relationship with our key resellers, and understand they are key to our mutual growth and future success. That's why we have created the Reseller Program for Eaton Technical and Office Furniture products.

## Why register for the reseller program?

For over 75 years, Eaton has manufactured innovative, quality Wright Line™ technical and office furniture that customers can rely on year after year, application over application.

By registering, you become an extension of our sales team to the market, and receive unique benefits to help grow your sales.

## Program benefits\*

- Competitive deal registration discounts
- Dedicated sales and customer service support
  - Dedicated customer care team
  - Order entry services
  - In-field sales support and collaboration
- Technical support
  - Discounted demo units
  - Local quoting and configuration design
  - Onsite installation support
- Training and tools
  - On-site and digital training
  - 3D CAD drawings



## Deal registration benefits\*

By registering as an Eaton Reseller for technical and office furniture, you can register your deals in order to receive an additional discount.

- State and Federal Applications
  - 15% discount on Eaton technical and office furniture manufactured items
  - 10% discount on Eaton resale solutions
- Commercial Applications
  - 35% discount on Eaton technical and office furniture manufactured items
  - 25% discount on Eaton resale solutions
- Base discounts without deal registration remain the same



For additional information, visit [www.wrightline.com](http://www.wrightline.com) or contact your local Eaton technical and office furniture sales representative.



\* Subject to change without notification.

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